

Accurate Footage Yields Increased Revenue



VisionTally Measures Accurate Footage

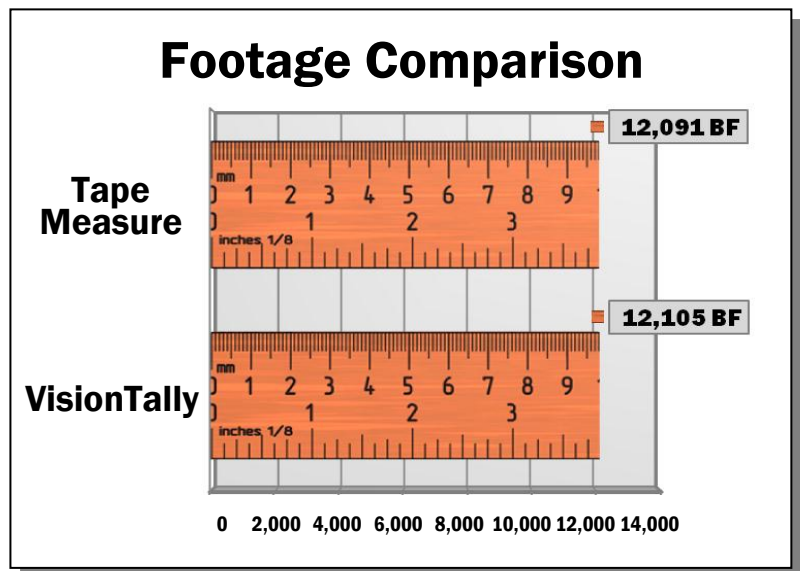
Until now, all methods of end-tallying lumber have relied heavily on human evaluation and judgment. This has presented a key problem shared by all firms in the hardwood lumber industry: *how to get consistently accurate tallies*. Industrial Vision Systems has addressed this problem with the introduction of VisionTally™.

By eliminating the need for human involvement, VisionTally sets a new standard in accuracy, achieving a previously unattainable level of precision.

VisionTally Accuracy Verified By Detailed Tape Measurements

A third-party lumber yard conducted their own accuracy test of VisionTally. Each of 2,222 boards contained in 20 bundles were measured both by VisionTally and by two people using a tape measure. The tape measure footage totaled 12,091 BF and VisionTally's totaled 12,105 BF for a difference of only 0.116%. Given the small variance between VisionTally and tape measurement, it was difficult to conclude which was more accurate.

For practical purposes, *VisionTally sets a new benchmark for accuracy virtually equal to tape measurement.*



VisionTally Accuracy Verified By Sorter Stacker Comparison

In comparison tests with an Irvington Moore sorter-stacker, VisionTally footage results were identical. This further confirms that the end-tally footage produced by VisionTally is as accurate as measuring each board individually.

VisionTally sets a new standard in accuracy against which all current end-tally methods will be tested.



VISIONTALLY™



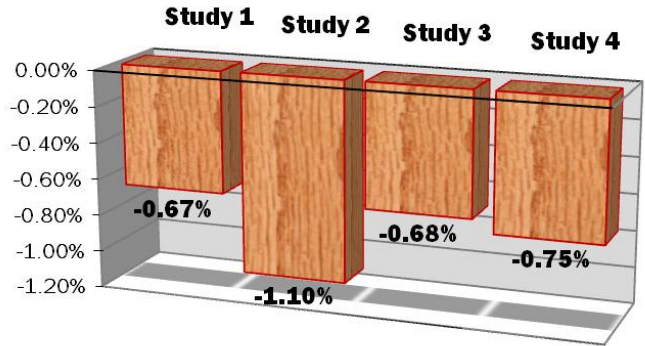
Accuracy You Can Count On

Studies Quantify the Footage Loss of Handheld Tallies

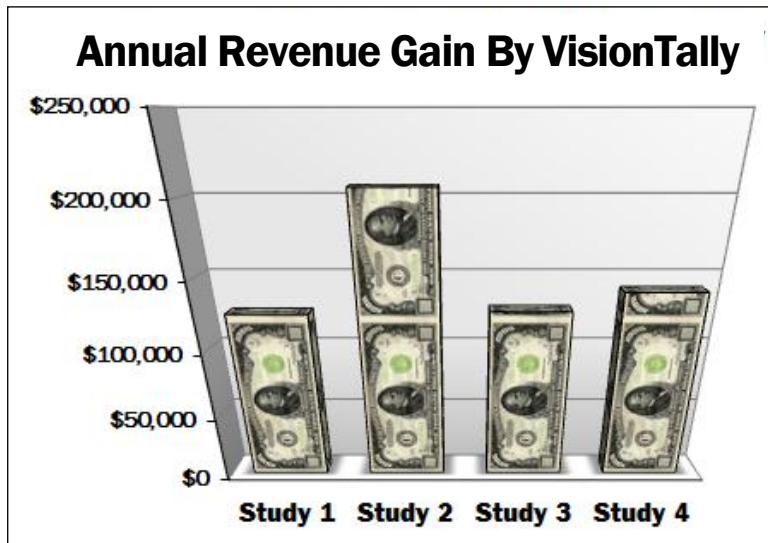
Several firms have conducted their own tests to compare their end-tally methods with VisionTally. These tests revealed that their handheld tallies were consistently short on measured footage. The footage shortfall ranged from .067% to 1.1% as shown at right.

These tests included multiple combinations of species, grades, colors, and board dimensions, as well as multiple types of handheld devices and tallying methods. There is no identifiable correlation between footage lost and any specific type of lumber or tally method; the tendency to under measure was the same.

% Footage Loss By Handheld



VisionTally Accuracy Dramatically Increases Revenue



VisionTally recovers unbilled footage lost by current end-tally methods. Converting the footage loss percentages above into footage gain, firms will increase their annual revenue dramatically, as shown at left.

This revenue gain is achieved with *significant labor savings*, providing a quick return on investment.



See the VisionTally in operation and conduct your own ROI analysis!

For more information, please visit www.visiontally.com or contact:

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